



# Finance Template

To help you know if your idea can continue and be open for years, you need to know if it will make money. The following tables will help you work this out, and if you are not making money when you complete the table, you may need to rethink what you are doing.

## Break Even Analysis

This will help you work out how many sales or customers you need in a month to be able to make money. You will need to have worked out your Monthly Expenses first to be able to complete this.

Team Number	Business Name
1. How much will you charge your customers?	
2. How much does it cost to make your product?	
3. The Margin equals the price you charge your customers minus how much it costs to make your product.	
4. What are the total Monthly Expenses for your idea?	
5. Your break even point is your Monthly Expenses divided by the Margin.	